

### **Alt Doc Plus**

**Program Code:** Alt Plus -30, -7/6, -5/6, -30 IO, -40 IO, -7/6 IO, -7/6 IO-40, -5/6 IO, -5/6 IO-40

		Max CLTV			
FICO	Loan Amt	Purchase & R/T		(	Cash-Out
		Primary	2 <sup>nd</sup> Home/ Investment	Primary	2 <sup>nd</sup> Home/ Investment
	≤ 1M	90%	85%	80%	75%
740+	≤ 1.5M	85%	80%	75%	75%
	≤ 2M	85%	80%	75%	70%
	≤ 2.5M	80%	75%	70%	65%
	≤ 3M	75%	70%	65%	60%
	≤ 1M	85%	85%	75%	75%
720-739	≤ 1.5M	85%	80%	75%	75%
	≤ 2M	80%	80%	70%	70%
	≤ 2.5M	80%	75%	70%	65%
	≤ 3M	75%	70%	65%*	60%*
	≤ 1M	85%	85%	75%	75%
700-719	≤ 1.5M	85%	80%	75%	70%
	≤ 2M	80%	80%	70%	70%
	≤ 2.5M	75%	75%	65%	65%*
	≤ 3M	70%	70%*	60%*	60%*
	≤ 1M	80%	80%	70%	70%
680-699	≤ 1.5M	80%	80%	70%	70%
	≤ 2M	75%	75%	65%	65%*
	≤ 2.5M	70%	70%	60%	NA
	≤ 1M	80%	80%	70%	70%
660-679	≤ 1.5M	75%	75%	70%	70%
	≤ 2M	75%	70%	60%	60%*
	≤ 2.5M	70%*	65%*	NA	NA

- Asset Depletion/Asset Qualifier: Max LTV/CLTV 85%, Min FICO 700, No Cash-Out, Primary
- Non-Permanent Resident Alien: Max LTV/CLTV 80%, No Cash-Out
- 2-4 Units/Condos: Max LTV/CLTV 85%
- Non-Warrantable Condo: Max LTV/CLTV 80%
- **Declining Markets:** 5% LTV/CLTV Reduction
- Rural Property Max LTV/CLTV: 75% for Primary, 70% for Second Home, No Cash-Out Allowed
- Interest Only: Max LTV/CLTV 85%, Min FICO 700



- If loan has credit event (BK/FC/SS/DIL/Mod (due to Default)/NOD/Lis Pendens/ & 120+ days delinquent between 36-48 Mo, 1x30x12, 0x60x24) or reduced reserve, additional restrictions will apply:
  - o 5% LTV/CLTV (\* Not available)
  - Max DTI 50%
  - LTV/CLTV > 60%: Max Cash-out \$500,000
  - Asset Depletion/Asset Qualifier Max LTV/CLTV 75%
  - Non-Permanent Resident Alien Max LTV/CLTV 75%
  - 2-4 Units/Condos Max LTV/CLTV 75%

### **General Requirements**

### DTI

- 50.01 55%
  - o Min FICO 700
  - Primary Residence Only
  - o No First Time Home Buyer
  - Standard Reserve Only
  - o No Credit Event
- 50%

#### Primary

- A primary residence is a property that the Borrower(s) currently resides in (refinance) or intends to occupy (within sixty (60) days) as his or her principal residence
- o 1–2 Unit properties: Eligible
- o 3–4 Unit properties: May be eligible case-by-case basis.
- Borrower <u>May Not</u> own an additional single-family residence of equal or greater value than subject property

### Occupancy

### Second Home

- A property is considered a second home when it meets all the following requirements:
  - Must be located a reasonable distance away from the Borrower(s) principal
  - Must be occupied by the Borrower(s) for some portion of the year
  - Is restricted to a one-unit dwelling
  - Must be suitable for year-round occupancy
  - The Borrower(s) must have exclusive control over the property

### Investment

- Occupancy designation for an income producing property where the Borrower does not occupy the subject property
- o Rural properties not permitted

### Product Type

Product	Term	Amortization Term	I/O Term	Qualifying Rate
40-Yr Fixed IO	40 yr	30 yr	10 yr	
30-Yr Fixed	30 yr	30 yr	NA	Note Rate
30-Yr Fixed IO	30 yr	20 yr	10 yr	
7/6 ARM	30 yr	30 yr	NA	Higher of Fully Indexed
7/6 ARM IO	30 yr	20 yr	10 yr	or Note Rate



		,			
	7/6 ARM IO-40Yr Term	40 yr	30 yr	10 yr	
Product Type	5/6 ARM	30 yr	30 yr	NA	Higher of Fully Indexed or Note Rate
(Cont.)	5/6 ARM IO	30 yr	20 yr	10 yr	Of Note Rate
	5/6 ARM IO-40Yr Term	40 yr	30 yr	10 yr	
Loan Purpose	• Purchase  • Rate/Ter  • Cash-Out	Sellers must have Otherwise, the to transaction guide management of a pand/or term of a pand/or term of a money on the load of the seasoned not closed end mort, than \$5,000 in the Withdrawal action of the withdrawal actio	er below)  efinance transaction resent mortgage for nortgage only with r an unless it is below on-first lien mortgage gage or (3) a HELOC ne past twelve (12) r tivity must be docur and value to be used. The Borrower must n t of the new mortga revious Cash-Out sea areve been listed for a tenote date may not will require a borrow as in the past twelve are Cash-Out Refinan inimum of six (6) mo the past twelve are cash-Out Refinan inimum of six (6) mo the past twelve are note date may not will require a borrow as in the past twelve owned less than twe me of note date, the final purchase price or confirmed by the statement will be re	is when the new the purpose of control of the limited cash the limited with a transmortgage not han onths mented with a transmortgage not exceed the let ge to be consider asoned < 1 year was allowed by the borrobe currently listed for limited by the borrobe currently listed for limited by the borrobe currently listed for listed for listing (12) months will relied (13) months will relied (14) months will relied (15) months will relied (16) months will relied (17) months will relied (18) months will relied (19) months will relied (	ip transaction (See flip  I loan amount is limited to changing the interest rate in or advancing of new out amount.  I e money mortgage or (2) a aving any draws greater  Insaction history from the sing restrictions are seen of \$5,000 or 2% of the red a Rate / Term  I will be considered Cashwer within the past six (6) and at the time of loan are cancellation not be eligible  I must have owned the enote date wer within the past six (6) and at the time of loan are cancellation not be eligible as but greater than six (6).  I c LTV will be based on the ented improvements such arrent appraised value. The
Loan Amount	<ul><li>Min: \$15</li><li>Max: \$3,</li></ul>				
May Cash Out		·	2-0ut \$750 000 (No.	Cradit Evant   C+	andard Reserve)
Max Cash-Out Limit		/ > 60%: Max Cash / ≤ 60%: Unlimited	n-out \$750,000 (No ( d Cash-out	Credit Event   Sta	andard Keserve)
	Single Fa	mily			



Due so a sala a T	2.411-7-	
Property Type	<ul> <li>2-4 Units</li> <li>Condo (Full Review Required)</li> </ul>	
	Non-Warrantable Condo (Full Review Required)	
Dunal Duamantu		
Rural Property	<ul><li>Primary(Max LTV/CLTV: 75%)</li><li>Second home(Max LTV/CLTV: 70%)</li></ul>	
Rural Property	No Cash-Out	
(Cont.)	1 No cash out	
State Restrictions	FL Condo: Up to 7 stories. No High Rise Condo (8+)	
	<ul> <li>Investment Properties located in Baltimore City, MD are not eligible</li> </ul>	
	FNMA Form 1004, 1025, 1073 with interior / exterior inspection	
	Form 1007 Schedule of Rents is required for all Non-Owner-Occupied loans	
	<ul> <li>Appraisals with condition or quality ratings of C5 or C6 not allowed</li> </ul>	
Appraisals	2nd Appraisal required for loans > \$2,000,000 or HPML flip transactions as defined by the	
Appraisais	<ul> <li>CFPB</li> <li>Original appraisals are valid for 120 days from the note date. Any appraisal</li> </ul>	
	dated greater than 120 days will require a recertification of value completed by	
	the original licensed appraiser and is good for an additional 120 days. If the loan	
	does not close within the initial recertification, then another update may be	
	obtained but the original appraisal must be dated within 12 months of the note	
Appraisal Review	Collateral Underwriter (CU) as a secondary valuation if the score is <=2.5	
	• CDA if the score is > 2.5	
	Manufactured Homes	
	<ul> <li>Residential units with &gt;= 5 units</li> </ul>	
	■ Log Homes	
	<ul> <li>Faux Log Homes (properties with a Log Cabin aesthetic, may be eligible</li> </ul>	
	with exception, subject to LLPA)	
	■ Condotels	
	<ul><li>Cooperatives</li></ul>	
Ineligible	<ul> <li>Condominium projects with registration services or restrictions on owner's</li> </ul>	
Property Type	ability to occupy	
	<ul> <li>Unique Properties</li> </ul>	
	<ul> <li>Unpermitted Additions</li> </ul>	
	Mixed Use Properties	
	Builder Model Leaseback	
	■ Boarding Houses	
	■ Bardominiums	
	■ Group Homes	
	Fractional Ownership/Timeshares	
	<ul> <li>Assisted Living/Continuing Care Facilities</li> </ul>	
	Mandatory Country Club Memberships	
	■ Zoning Violations	
	<ul> <li>Properties under Construction</li> </ul>	
	<ul> <li>Agricultural zoned properties (may be considered case-by-case, exception</li> </ul>	
	required, subject to LLPA)	
	<ul> <li>Multiple dwellings on same lot (legal ADU acceptable. Limited to one)</li> </ul>	
	Working Farms	



	C5 or C6 Property Condition Grades  Live/Work Condos
	Live, work condos
	Latti Beriii Homes
	Geodesic Domes
	■ Houseboats
	<ul> <li>Homes on Native American Land (Reservations)</li> </ul>
	<ul> <li>Properties used for the cultivation, distribution, manufacture, or sale of</li> </ul>
	Marijuana
	<ul> <li>Theme Park Resort Properties</li> </ul>
Escrow Impound	Allowed. Mandatory Impound for HPML (High Price Mortgage Loan)
Prepayment	Investment Properties only
Penalty	Prepayment periods up to 5-years eligible, see rate sheet
	Six months of interest on prepayments that exceed 20% of the original principal balance
	in a given 12-month time period
Document Age	Ninety (90) days prior to the note date
	General Underwriting Guidelines
Credit Score	Middle of 3 scores or lower of 2
Tradelines	Each Borrower's credit profile must include a minimum of two (2) trade lines within the
	last twenty-four (24) months that show a twelve (12) month history, or a combined credit
	profile between Borrower and co-Borrower with a minimum of three (3) tradelines
	Accounts can be open or closed
	<ul> <li>Authorized user accounts must be used to calculate DTI but will not be included in the number of tradelines</li> </ul>
	Tradeline with any derogatory history within twenty-four (24) months cannot be included in the minimum tradeline count
	If the primary borrower has three (3) credit scores, the minimum tradeline requirement is waived
Payment History	0x30x12 and 0x60x24
Housing Event Seasoning	BK/FC/SS/DIL/Mod (due to Default)/NOD/Lis Pendens/ & 120+ days delinquent > 48 Mo
Housing History	Twelve (12) months housing history is required. Twelve (12) month
	mortgage/housing history includes all occupancy types – Primary,
	Second Home and Investment Properties. If primary housing is
	documented as free and clear, no exception is needed; this includes
	whether or not the borrower is on the Note or Vested on Title of their primary.
	If the subject property has delinquent taxes > one year from the Note
	date, this will be considered on a case-by-case basis and will require an
	exception by MK Lending, subject to LLPA
	<ul> <li>Any additional delinquencies in the housing history will be</li> </ul>
	subject to review and must adhere to the matrix
	All mortgages and rental payments should be current at time of closing. If
	the credit report or VOR/VOM reflects a past- due status, updated



	documentation is required to verify the account is current	
	<ul> <li>This includes loans qualifying through DSCR Plus even if the account showing the delinquency is not the subject or primary residence</li> </ul>	
	<ul> <li>Housing history evidenced by twelve (12) months proof of payment via cancelled checks, bank debits or institutional VOR</li> </ul>	
	<ul> <li>Private Party VORs / VOMs without supporting documents may be considered on a case-by-case basis and requires an exception from MK Lending, subject to LLPA</li> </ul>	
	<ul> <li>If the borrower is living rent-free as a         dependent with family and a 12         month housing history is not         applicable, a rent-free letter is         required. For first-time homebuyers,         rent-free is permitted with no credit         exceptions</li> </ul>	
	<ul> <li>LOE or rent-free letter is required when a twelve (12) month housing history is not applicable. If the borrower is a FTHB, rent-free is permitted with no credit exceptions</li> </ul>	
Reserves	<ul> <li>Loan Amount ≤ 1,000,000</li> <li>Standard: 6 Months</li> <li>Reduced: 3 Months</li> </ul>	
	<ul> <li>Loan Amount ≤ 2,000,000</li> <li>Standard: 9 Months</li> <li>Reduced: 6 Months</li> </ul>	
	<ul> <li>Loan Amount ≤ 3,000,000</li> <li>Standard: 12 Months</li> <li>Reduced: 9 Months</li> </ul>	
	<ul> <li>Reduced Reserve option available with price adjustment. See additional restriction below:</li> <li>Cash out may be used to satisfy requirement</li> <li>Must be own fund</li> <li>Additional Financed Properties: 2 Months incremental PITIA per financed property</li> </ul>	
Restriction	<ul> <li>If loan has credit event (BK/FC/SS/DIL/Mod (due to Default)/NOD/Lis Pendens/ &amp; 120+ days delinquent between 36-48 Mo, 1x30x12, 0x60x24) or reduced reserve, additional restrictions will apply:         <ul> <li>5% LTV/CLTV reduction (* Not available)</li> <li>Max DTI 50%</li> </ul> </li> </ul>	
	<ul><li>LTV/CLTV &gt; 60%: Max Cash-out \$500,000</li><li>Non-Warrantable Condo max LTV/CLTV 75%</li></ul>	
Assets Requirements	<ul> <li>1 month bank statement or VOD with 30-day average</li> <li>Any large deposit must be sourced</li> </ul>	



Asset Source	Business accounts may only be used to meet down payment and/or reserve requirements if the Borrower(s) are 50% owners of the business and requires A letter from the accountant for business  Publicly traded Stocks / Bonds / Mutual Funds – 100% may be used for reserves  Vested Retirement Accounts – 100% may be considered for reserves  Bitcoin or other forms of cryptocurrency are permitted for both funds to close and reserves provided the cryptocurrency has been converted or liquidated to cash. Seasoning requirements not applicable given liquidation  Life insurance policy current cash value or loan against the cash value may be used for down payment, closing costs or reserves  Foreign assets are acceptable and must be sixty (60) days seasoned with two (2) most recent bank statements. A currency calculation must be provided. Foreign assets from OFAC restricted countries are not allowed.  1031 administrator / agent or permitted for down payment and closing costs  Ineligible  Assets being used for dividend and interest income may not be used to meet reserve requirements  Gift of Equity is not allowed  Rent credits not permitted  Restricted stock is ineligible for to be used for reserves  Sale of Personal Assets  Employer assistance
Gift Funds	<ul> <li>Gift funds cannot be counted towards reserves</li> <li>Purchase transactions only</li> <li>LTV/CLTV &lt; 75%: 100% gift allowed for down payment</li> <li>LTV/CLTV ≥ 75%: Min 5% contribution</li> <li>Gift funds not permitted on Second Home &gt; 80% LTV / CLTV</li> </ul>
Bank Statement Income	<ul> <li>The Bank statement program is designed for borrowers with an active U.S based business that is generating stable revenue. Borrowers that only receive income from passive or portfolio sources are ineligible (e.g., borrower managing their own rental properties, distributions from limited partnership, day trading, property flippers, etc)</li> <li>Borrowers who are using more than three (3) businesses to qualify must use Personal Bank Statement option</li> <li>Documentation Requirements:         <ul> <li>Twelve (12) or twenty-four (24) months consecutive, bank statements required</li> <li>Bank statements must be most recent available at time of application and must be consecutive</li> </ul> </li> <li>Business Narrative (Click to view form)</li> <li>Business Narrative must include details relating to the size / score and operating profile of the business, including the following:         <ul> <li>Description of business / business profile</li> <li>Location and associated rent</li> <li>Number of employees / contractors</li> <li>Estimated cost of goods sold if any</li> <li>Materials / Trucks / Equipment</li> <li>Commercial or Retail client base</li> </ul> </li> <li>An internet search of the business is required with documentation to be included in the credit file to support the business narrative. Underwriter certification (or notation on the 1008) if there are not returns when attempting an internet search</li> </ul>



### Verification of business existence that the business is fully operational / active required within ten (10) calendar days of closing

- Multiple bank accounts may be used
- Co-mingling:
- Co-mingling of personal and business accounts is not permitted in personal bank accounts. Evidence of co-mingling will require the loan to be submitted / qualified as a business bank statement loan
- Two (2) months of business bank statements must be provided to validate borrower utilizes separate banking accounts

### Bank Statement Income (Cont.)

#### Personal Bank Statements

- Documentation Analysis:
  - Two (2) months of business bank statements are required. These statements should evidence activity to support business operations and reflect transfers to the personal account
    - A borrower who only utilizes a personal account for business activity and does not have an associated business account is eligible to qualify
    - Co-mingling of personal and business receipts is not permitted
  - If bank statements provided reflect payments being made on obligations not listed on the credit report, a thorough analysis must be performed and LOE provided from the Borrower
  - Any deposits into a personal account deemed to derive from a source other than the business (rents, SSI, joint account holder wage income, IRS refunds) must be excluded from the analysis
  - Unusually large deposits exceeding 50% of monthly income (as defined by Fannie Mae) into bank accounts must be explained via LOE and must be consistent

### • Business requirements:

- Validation of a minimum of two (2) years existence of the business is required from a Licensed Tax Preparer
- Ownership percentage must not be less 25% and documented via CPA letter
- Borrowers who own more than three (3) businesses must use personal bank statements option

### Qualifying Income:

- For personal bank statement documentation, it is the lower of the following:
  - Personal bank statement average (total eligible deposits / 12 or 24 months)
  - If a Borrower has declining income and is qualifying with twenty-four (24) months of bank statements, the last twelve (12) months of income will be utilized to qualify
  - Monthly income disclosed on the initial signed 1003

### • Business Bank Statements

- Documentation Analysis:
  - Large deposits exceeding 100% of monthly into bank accounts must be explained via LOE and must be consistent with the business profile. If LOE is sufficient, no sourcing required
  - NSFs may require a Borrower LOE documenting they are not due to financial mishandling or insufficient income. A maximum of 3 NSF occurrences within a twelve-month period are allowed. If there are zero occurrences in the most recent three-month period, up to 6



occurrences in the most recent twelve-month period are acceptable.
NSFs should be covered with deposits shortly after they are incurred.

- Expense line items that can be added back to the business net income include depreciation, depletion, amortization, casualty losses, and other losses or expenses that are not consistent and recurring
- Transfers from other bank accounts into the business bank accounts will require conclusive evidence that the source of transfer is business related income

### Bank Statement Income (Cont.)

#### Business Requirements:

- Validation of a minimum of two (2) years existence of the business is required from a Licensed Tax Preparer
- Ownership percentage must be documented via CPA letter
- Minimum 50% business ownership required
- Borrowers utilizing business bank statements that own > 50% but < 100% of a business will be qualified at the net income multiplied by their ownership percentage

#### Income Qualification (Three Options)

- Option 1 (Standard Expense Ratio 50%)
  - Qualifying income should be multiplied by the Borrowers documented business ownership
  - Example: Borrower with \$25,000 monthly average deposits multiplied by a 50% expense factor = \$12.5k in qualifying income
- Option 2 (3rd Party Profit & Loss Statement)
  - Qualifying income is the lower of the Profit & Loss ("P&L") net income from the validated third-party prepared P&L or monthly income disclosed on the initial signed 1003
  - Businesses qualifying with a P&L statement showing less than a 15% expense ratio will be limited to a 15% ratio. Expense ratio should be reasonable for the profession
  - Borrower prepared P&L will not be permitted under any circumstances
  - Business Bank Statements are used to validate third-party prepared P&L. Gross revenue listed on P&L must be within +/-10% of the total qualified deposits
  - Following documentation is required:
    - Twelve (12) months complete business bank statements from the same account (transaction history print outs are not acceptable)
    - Business bank accounts, personal bank accounts addressed to a DBA or personal accounts with evidence of business expenses can be used for qualification
    - P&L statement must be prepared by a Tax Professional
      - Tax Professional defined as a Certified Public Accountant ("CPA"), Tax Attorney, Enrolled Agent ("EA"), California Tax Educational Council member ("CTEC")
    - P&L statement must cover the same months as the bank statements submitted
    - P&L must be signed by the Borrower and the Tax Professional
    - Tax Professional must attest that they have audited the business financial statements or reviewed working papers provided by the Borrower
    - Tax Professional must attest that they are not related to the Borrower or associated with the Borrower's business
    - Tax Professional must have filed the Borrower's most recent two (2) years business tax returns



	Option #3 (3rd Party Expense Ratio)		
	<ul> <li>Qualifying income is the lower of the 3<sup>rd</sup> party prepared expense ratio net</li> </ul>		
Bank Statement	income or monthly income disclosed on the initial 1003		
Income (Cont.)	<ul> <li>To determine net income, multiple eligible business deposits by the following:</li> <li>(100% minus the Expense Ratio / 12 or 24 months)</li> </ul>		
	<ul> <li>3rd Party Prepared Expense Ratio floored at 15%</li> </ul>		
	<ul> <li>The Expense Statement must be prepared and signed by a third-party Tax</li> </ul>		
	Professional specifying business expense as a percentage of the gross annual sales/revenue		
	<ul> <li>Self-employed Borrowers who have filed their own business tax returns are ineligible</li> </ul>		
	<ul> <li>Following documentation is required:</li> </ul>		
	<ul> <li>Twelve (12) or twenty-four (24) months complete business bank</li> </ul>		
	statements from the same account (transaction history print outs are not acceptable)		
	<ul> <li>Business bank accounts, personal bank accounts addressed to a DBA or personal accounts with evidence of business expenses can be used for qualification</li> </ul>		
	<ul> <li>Tax Professional must attest that they have audited the business</li> </ul>		
	financial statements or reviewed working papers provided by the		
	Borrower		
	<ul> <li>Tax Professional must certify that the Expense Statement represents</li> </ul>		
	an accurate summary of the applicable cash expenses of the business		
	<ul> <li>Tax Professional must attest that they are not related to the Borrower</li> </ul>		
	or associated with the Borrower's business		
	<ul> <li>Tax Professional must have filed the Borrower's most recent two (2)</li> </ul>		
	years business tax returns		
	<ul> <li>Tax Professional license must be verified and signed</li> </ul>		
	• One (1) year IRS 1099		
	<ul> <li>Generally limited to single employer and in scenarios where the Borrower receives</li> </ul>		
	multiple 1099's, the Borrower must be in an industry where this is a common		
	occurrence (entertainment, medical contractor, etc.)		
	O A 10% Expense Factor will be applied		
	Three (3) months bank statements (YTD must cover minimum of thirty (30) days)  Not provide a provide an expectation of the provide and th		
1099 Income	<ul> <li>Not permitted as qualifying income – interest, dividends, capital gains, etc.</li> <li>4506-C 1099 transcript</li> </ul>		
	o 4506-C 1099 transcript		
	Verbal Verification of Employment (VVOE)		
	Must be completed withing ten (10) calendar days of the closing date		
	<ul> <li>VVOE should include name of contact at place of employment, phone number</li> </ul>		
	and title along with company name, address and Borrower's job description and title		
	<ul> <li>A Borrower who is no longer employed at the same employer listed on the initial 1003 will not be eligible</li> </ul>		



## Asset Depletion / Asset Qualifier Income

- Our asset-based programs are designed to meet the Ability to Repay ("ATR")
  requirements. This is accomplished by requiring a debt to income ("DTI") in our Asset
- Depletion program and the requirement of a residual income calculation in our Asset
  Qualifier program. The unrestricted liquid assets of both programs can be comprised of
  stocks / bonds / mutual funds, vested amount of retirement accounts and bank accounts
- For Asset Depletion, the utilization of financial assets will be considered as Borrower income to qualify for their monthly payments
- For Asset Qualifier, the utilization of financial assets will be used to calculate a Borrower's residual income
- A Borrower using Asset Depletion/Asset Qualifier cannot use other sources of employment income
- Non employment sources of income will be considered on a case-by-case basis

### Program Requirements:

- Reserves are not required for the Asset Depletion and Asset Qualifier programs
- Asset Depletion Requirements:
  - Borrowers must have a minimum of the lesser of \$1mm in Qualifying Assets OR must have Qualifying Assets >= to 125% of the original subject loan amount
- Asset Qualifier Requirements:
  - Total post-closing assets must be >/= to 125% of the original subject loan amount
- Not permitted:
  - Cash-Out
  - Gift funds
  - Business Assets
  - Trust Assets
  - o Foreign Assets
  - Non-Occupant Co-Borrower
  - Non-Owner Occupied or Second Homes

### Eligibility

- Borrowers must have a minimum of \$450K in Qualifying Assets across both Asset Depletion/Asset Qualifier
- Assets used for qualifying must be seasoned for one hundred twenty (120) days
- Bitcoin or other form of cryptocurrency can be utilized as "Qualifying Assets" to the
  extent the cryptocurrency was converted or liquidated to cash and the cash holding
  meets seasoning requirements of one hundred twenty (120) days. Cryptocurrency
  that has not been converted or liquidated to cash (still in cryptocurrency form)
  cannot be utilized as a Qualifying Asset
- Net Δssets:
  - If the assets or a portion of the assets are being used for down payment or costs to close, those assets should be excluded from the balance before analyzing a portfolio for income qualification
- Qualifying Assets:
  - Net assets multiplied by the following percentages:
    - 100% checking / savings / money accounts
    - 80% of the remaining value of stocks / bonds / mutual funds
    - 70% for all vested retirement assets

### Qualifying Income:

Asset Depletion /
Asset Qualifier
Income (Cont.)



- Asset Depletion: Qualifying Assets with utilization draw schedule of seven (7) years (Qualified Assets divided by eighty-four (84)) will be used as qualifying income
- Asset Qualifier: To determine residual income, Qualifying Assets will be divided by eighty-four (84) months. From this number, subtract the Borrower's total monthly debt obligation (total liabilities) to come up with the Borrower's residual income.

#### • Residual Income:

- Residual income equals Gross Qualifying Income Monthly Debt
- If the loan is an HPML, or if the DTI exceeds 43%, borrowers must have a minimum monthly residual income as required below:

# in Household – Required Amount
1 - \$1,500
2 - \$2,500
Add \$150 for additional family members

### Eligibility

- Rental Income is permitted for both purchase and refinance transactions including non-subject properties
- 100% ownership is not required. Allowed income will be calculated based on ownership percentage and 100% of PITIA must be used regardless of ownership percentage

# ■ Departing residence positive rental income cannot be used to qualify. Departing residence PITIA/ITIA can be offset by 75% of projected net rental income, a copy of two of the following will be acceptable (first month's rent, last month's rent, security deposit). Departing residence rental that produces a loss must be included in DTI

### **Rental Income**

### **Documentation**

- Lease agreement and two (2) months cancelled checks to show proof of rental payments or if subject is recently rented, a copy of two of the following will be acceptable (first month's rent, last month's rent, security deposit)
- Evidence that rent is market rate (free online source is permitted)

### **Calculation**

- Purchase transactions the lower of
  - o 75% of Rental income on the 1007 rental schedule; OR
  - o Existing lease from current tenant



	Short Term Rental Purchase: Gross rent is based on 75% of 1007 market rent stated in the appraisal
	<ul> <li>Refinance: Gross rent is the lower of</li> <li>75% of 1007 market rent on appraisal</li> <li>100% of actual 12-month STR income history supported by documentation from Airbnb, Air DNA, VRBO, HomeAway or a third-party property management provider. 12-month history is required.</li> </ul>
Subordinate Financing	<ul> <li>New subordinate financing (institutional) allowed for purchase transactions only</li> <li>Primary residences only</li> <li>If a HELOC is present the LTV / CLTV must be calculated by dividing the sum of the original loan amount of the first mortgage, the line amount of the HELOC (whether or not there have been any draws), and the unpaid principal balance of all other subordinate financing by the lower of the property's sales price or appraised value</li> <li>All subordinate loan obligations must be considered, verified, and considered when calculating the Borrower's DTI</li> <li>If the subordinate financing is a HELOC secured by the subject property, monthly payments equal to the minimum payment required under the HELOC terms considering all draws made on or before closing of the subject transaction</li> <li>Existing subordination is permitted on refinances</li> </ul>
	<ul> <li>When the subject property is being resold within three hundred sixty-five (365) days of its acquisition by the seller and the sales price has increased more than ten (10%), the transaction is considered a "flip". To determine the three hundred sixty-five (365) day period, the acquisition date (the day the seller became the legal owner of the property) and the purchase date (the day both parties executed the purchase agreement) should be used</li> </ul>
Flip Transactions	<ul> <li>Must be arm's length (the property was marketed openly and fairly through a multiple listing service) with no identity of interest between the buyer and property seller or other parties participating in the sales transaction</li> </ul>
	<ul> <li>No pattern of previous flipping activity may exist in the last twelve (12) months.</li> <li>Exclude transaction: ownership transfers may include sales by government agencies, properties inherited or acquired through divorce, and sales by the holder of a defaulted loan</li> </ul>
	<ul> <li>Second Appraisal Required</li> <li>Greater than ten (10%) increase in sales price if seller acquired the property in the past ninety (90) days</li> <li>Greater than twenty (20%) increase in sales price if seller acquired the property in the past one hundred eighty (180) days</li> </ul>
Interested Party Contribution	● Max 6%
Ineligible Transactions	<ul> <li>Assignment of Contracts</li> <li>Construction Loans</li> <li>Builder Bailout &amp; Model leasebacks</li> <li>Conversion Loans</li> </ul>
	Rent Credits



	<ul><li>Non-Arm's Length</li></ul>	
	<ul> <li>Buyer and Seller having a relationship or business affiliation</li> </ul>	
	<ul> <li>Employee of a Seller, Broker or Originator that is party to the subject loan</li> </ul>	
	<ul> <li>Lease Option</li> </ul>	
	Daily Simple Interest Loans	
	<ul> <li>Tenants in Common, unless all parties vested match the actual borrowers on the loan</li> </ul>	
Eligible Borrower	<ul> <li>US Citizens</li> <li>Permanent Resident Aliens</li> <li>Non-Permanent Resident Aliens</li> <li>Inter Vivos Revocable Trust (Must meet Fannie Mae requirements)</li> <li>Limited Liability Companies</li> <li>DACA</li> </ul>	
Non-Permanent Resident Alien	<ul> <li>Cash-out not allowed</li> <li>VISA Allowed: (E-1, E-2, E-3, EB-5, G-1 through G-5, H-1B, L-1, NATO, O-1, R-1, TN (NAFTA) R-1</li> <li>Copy of unexpired passport and visa required</li> </ul>	
Ineligible Borrower	<ul> <li>Borrowers with diplomatic immunity</li> <li>Non-Occupant Co-Borrower</li> <li>Irrevocable or Blind Trusts</li> <li>Asylum applicants</li> <li>Land Trusts</li> <li>ITIN Borrower</li> <li>Self-employed Borrower deriving their income from any Cannabis related business</li> <li>Borrower(s) with residence of any country not permitted to conduct business with US Companies as determined by US government authority</li> </ul>	
First Time Home Buyer	<ul> <li>First Time Home Buyers ("FTHB") are individuals that have not owned a home or had a residential mortgage in the last 3 years. The following are required for FTHB:</li> </ul>	
	<ul> <li>Maximum Payment Shock of 250%</li> </ul>	
	<ul> <li>Rent Free FTHB are unable to meet Payment Shock requirements, they are permitted with no credit exceptions. Housing History requirements pertaining to rent free borrowers identified in Section 7.2 must be followed</li> </ul>	
	<ul> <li>Interest Only Program Not permitted</li> <li>Please note: A borrower is NOT classified as a First-Time Homebuyer (FTHB) if they are vested on any property title within the past (3) years. Borrowers vested on title to their primary residence but not on the note will still require a 12-month housing history</li> </ul>	



Power of Attorney	<ul> <li>Limited Power of Attorney (POA) is acceptable for executing closing documents, is specific to the transaction, contains an expiration date, initial 1003 is signed by the Borrower executing the POA</li> <li>Not permitted on Cash-Out transactions</li> </ul>
Student Loan	Student loan payments must be included regardless of deferment or repayment in the DTI ratio. If a payment amount is not identified, 1% of the current loan balance may be utilized
Solar Lease	<ul> <li>Must conform to FNMA guidelines</li> <li>PACE loans (or any similar loans with payments that are included in property taxes or take lien priority) are not eligible</li> </ul>
Payoff Debt to Qualify Payoff Debt to Qualify (Cont.)	<ul> <li>Installment and revolving debt paid at closing may be excluded from the debt-to-income ratio with</li> <li>A credit supplement,</li> <li>Verification from the creditor liability as paid in full or</li> <li>Evidence of payoff on Closing Disclosure</li> </ul>
Debts Paid by Others / Contingent Liabilities	<ul> <li>Contingent liabilities can be excluded from DTI if the Borrower provides evidence that their business or another individual / entity has made payments for twelve (12) months (0x30).</li> <li>Any liability related to a separation or divorce can be omitted if ordered by family court.</li> <li>Excludable if can be tied to business related activities (i.e., – vehicle) and twelve (12) months (0x30) proof that business pays. Expense must be evident on business financials.</li> <li>Can exclude mortgage debt paid by third party. Third party must be on Note.</li> </ul>
Maximum Financed Properties	The maximum number of financed properties to any one Borrower is limited to twenty (20) residential properties